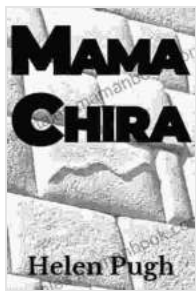


Mama Chira: How to Negotiate with an Emperor

Mama Chira was a powerful African queen who ruled the kingdom of Ndongo in the 17th century. She was a skilled warrior and a shrewd negotiator, and she used her skills to protect her people from the Portuguese empire.



Mama Chira: How to Negotiate with an Emperor

by List-Series

★★★★★ 5 out of 5

Language : English
File size : 3761 KB
Text-to-Speech : Enabled
Enhanced typesetting : Enabled
Word Wise : Enabled
Print length : 13 pages
Lending : Enabled
Screen Reader : Supported



The Portuguese had been trying to conquer Ndongo for decades, but Mama Chira was determined to resist them. She knew that she could not defeat the Portuguese in a direct military confrontation, so she used diplomacy and negotiation to achieve her goals.

In 1622, Mama Chira met with the Portuguese governor of Angola, João Correia de Sousa. She negotiated a treaty that gave the Portuguese trading rights in Ndongo, but it also protected the kingdom's independence.

The treaty was a major victory for Mama Chira. It showed that she was a skilled negotiator who could protect her people's interests. It also showed that the Portuguese were willing to negotiate with African rulers, even if they were not willing to give up their own claims to power.

Mama Chira's story is an inspiring example of how to use diplomacy and negotiation to achieve your goals. She was a powerful leader who used her skills to protect her people and her kingdom.

Mama Chira's Negotiating Skills

Mama Chira was a skilled negotiator who used a variety of tactics to achieve her goals. She was:

- **Patient.** Mama Chira was willing to take the time to build relationships with the Portuguese and to understand their interests.
- **Prepared.** Mama Chira did her research and knew what she wanted to achieve before she entered into negotiations.
- **Flexible.** Mama Chira was willing to compromise on some issues in order to achieve her most important goals.
- **Persistent.** Mama Chira did not give up easily. She was willing to negotiate for as long as it took to reach an agreement.

The Importance of Negotiation

Negotiation is an important skill for anyone who wants to achieve their goals. It is a way of resolving conflicts and reaching agreements that benefit all parties involved.

Negotiation can be used in a variety of settings, including:

- Business
- Diplomacy
- Personal relationships

If you want to be successful in life, it is important to learn how to negotiate effectively.

Mama Chira was a powerful African queen who used her negotiating skills to protect her people and her kingdom. Her story is an inspiring example of how to use diplomacy and negotiation to achieve your goals.

If you want to be successful in life, it is important to learn how to negotiate effectively. By following Mama Chira's example, you can develop the skills you need to achieve your goals.

Image alt text: Mama Chira, a powerful African queen, sits on a throne, negotiating with the Portuguese emperor.



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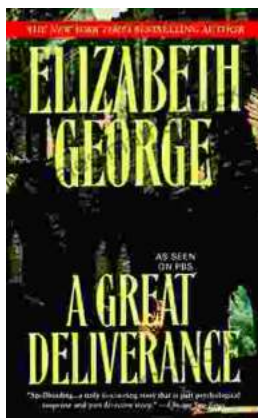
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